



## Patron Partner Program Terms and Conditions

**IMPORTANT TIP:** If your company is part of a group of non-chain hotels or DMCs, we encourage you to band together with your partners and purchase a sponsorship. The Patron Partner spots do not provide you with marketing exposure or any other benefits that come along with sponsoring at a higher level. If you have the ability to purchase at a higher level, you will get more registrations and exposure by sponsoring.

1. Patron Partner applications received will be verified by FICP headquarters to ensure Hospitality Partner is in good standing.

2. Hospitality Partners must complete/register for the Patron Partner program on-line.

Note: all offerings will be offered on a first-come, first-served basis.

3. The cost of the Patron option does NOT include Annual registration fee.

4. Patron Partners are NOT tied to any particular sponsorship, nor will Patron Partners be listed as a sponsor (receive recognition) in FICP Annual collateral or at the FICP Annual Conference.

5. Hospitality Partners who work for companies that have been designated as FICP Chains, may NOT participate in the Patron Partner program.

6. If a Patron Partner receives entry into the Annual, due to winning the Membership Recruitment Contest or by recruiting a new member to join, register and attend the Annual, the Hospitality Partner will forfeit the Patron Partner position and will not be allowed to reassign this Patron designation.

7. *Multiple* Patron Partner applications will NOT be accepted from the same office and/or business location.

8. Patron Partners entries will be prioritized according to date/time received and availability in accordance with the following category percentages:

Hotel Sales (non-chain)	50 percent
DMC	30 percent
CVB, Airline, Tourism	10 percent
Airline, Cruise, Rail	4 percent
Broker	4 percent
A/V, Production, Speaker Bureau, Entertainment Cos.	2 percent

9. Please note the number of Patron spots remains variable from year-to-year to work toward a balance of planner-to-hospitality-partners. In 2011, there are 75 Patron Partner spots available.

10. Should an accepted Patron Partner recipient choose NOT to attend the 2011 Annual, the registration spot cannot be transferred or re-assigned.

11. No refunds will be made upon acceptance of a Patron Partner spot under any circumstance.